

ii Corporate Business Profiles



Suzanne Avena, Esq.
Co-Chair
Environmental Practice
Garfunkel, Wild & Travis, P.C.

Name: Suzanne Avena, Esq.
Title: Co-Chair Environmental Practice
Company: Garfunkel, Wild & Travis, P.C.
Location: 111 Great Neck Road, Great Neck, New York 11021
Birthplace and year: Flushing, N.Y., 1959
Family: Husband, David
College: Cornell University
First job outside of real estate: Magazine writer for CBS Publications
First job in real estate or allied field: Environmental Attorney
What do you do now and what are you planning for the future? Continuing to develop the Environmental Law Practice; eventually teaching and writing.
Hobbies: Ballroom dancing, kayaking, golf
Favorite book: "Kon Tiki", any crime thriller
Favorite movie: "Witness"
Persons you admire most (outside of family): Rachel Carson - she was way ahead of her time!
Keys to success: Passion and persistence.
If you had to choose another vocation what would it be? Broadcast journalist



Bernard DelBello III
Associate Director
Windsor Commercial Real Estate

Name: Bernard DelBello III
Title: Associate Director
Company: Windsor Commercial Real Estate
Location: 20 Crossways Park North, Woodbury, NY 11797
Birthplace and year: Leeseville, La., 1958
Family: Matthew 16, Caroline 12, Sarah 11
College: BSBA Denver University
First job outside of real estate: Newsday paperboy!
First job in real estate or allied field: Coach Real Estate
What do you do now and what are you planning for the future? I help clients transition into new space, landlords fill vacant space and investors sell or purchase investment properties.
Hobbies: Sailing, biking, kayaking and reading
Favorite book: "Wild Fire" by Nelson Demille
Favorite movie: Too many to decide!
Persons you admire most (outside of family): The Armed Forces
Keys to success: Honesty, integrity and the pursuit of happiness
If you had to choose another vocation what would it be? Restaurateur



Ronald Roel
President
Roel Resources, LLC

Name: Ronald Roel
Title: President
Company: Roel Resources, LLC
Location: 19 St. Andrews Lane, Glen Cove, NY 11542
Birthplace and year: Brooklyn, 1951
Family: Married to Betty Ann McConaghy-Roel; fraternal twin sons, Jimmy and Tommy, age 11
College: B.A., Yale College, M.A., Annenberg School of Communications, University of Pennsylvania
First job outside of real estate: Director of corporate research, The Campaign for Yale
First job in real estate or allied field: Real estate editor, Newsday
What do you do now and what are you planning for the future? I am currently writing and providing editorial services about real estate and retirement issues for print and web sites, as well as producing a conference series (Real Estate Next) for industry professionals on Long Island. I plan to broaden my offerings of information resources on real estate and retirement, through books, Internet sites and conferences.
Hobbies: Birdwatching/nature study, exercise (jogging, yoga, fitness training), reading and travel
Favorite book: "Absalom, Absalom!" by William Faulkner
Persons you admire most (outside of family): Martin Luther King, Thomas Edison and Albert Schweitzer
Keys to success: Clarity of vision, sense of purpose, passion and persistence
If you had to choose another vocation what would it be? Naturalist



Steven Saraniero, AIA
Partner
William F. Collins AIA, Architects, LLP

Name: Steven Saraniero, AIA
Title: Partner
Company: William F. Collins AIA, Architects, LLP
Location: 12-1 Technology Dr., Setauket, NY 11733
Birthplace and year: Bayshore, N.Y., 1967
Family: Wife and 3 children
College: SUNY Buffalo
First job outside of real estate: Ambulatory Healthcare
First job in real estate or allied field: Draftsperson for William F. Collins AIA, Architects, LLP
What do you do now and what are you planning for the future? Practicing architect for Fortune 500 commercial clients re: corporate interiors, new building, historic restoration, adaptive re-use, design and planning. Looking forward to the continued growth of the firm as a leader in its field.
Hobbies: Woodworking, building, designing, classic cars, golf, cycling, audio/visual entertainment, boating and enjoying family
Favorite book: "Season of Life" by Jeffrey Marx
Favorite movie: Any James Bond movie
Person you admire most (outside of family): M. Theiss - late friend and engineer
Keys to success: Maintaining integrity, working hard/playing hard, being honest and taking pride in everything you do. Developing relationships and understanding the needs of your clients
If you had to choose another vocation what would it be? Automobile designer